

CASE STUDY PERSIMMON HOMES

“Creating digital workplaces”



INTRODUCTION:

Building over 16,000 new homes a year in more than 380 prime locations nationwide, Persimmon is proud to be the one of the UK's most successful house builders, committed to the highest standards of design, construction and service. The Group is made up of a network of 32 regional operating businesses, giving nationwide coverage.

SITUATION:

- They had multi existing MFD contracts that they wished to terminate
- A huge fleet of mixed brand, under-performing copiers
- Overspend on toners
- Their in-house IT Department had difficulty managing multiple contacts

SOLUTION:

- DMS gave free contract advice
- Installed 'Develop' MFDs with papercut (manage print software)
- Toners and consumables automatically replenished

We helped them rationalise the number of copiers for the group, they had multiple contracts - streamlined into one single contract.

BENEFIT:

Ease of management and estimated one million pound saving over the length of the contract.

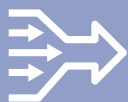
“DMS have helped Persimmon to significantly reduce print costs and device count. Their prompt response to all of our nationwide locations, enables us to keep the business productive and staff happy.”



James Calvert,
Persimmon
IT Technical
Services Manager



RESULTS:



SIMPLIFY:

Multiple contracts - streamlined into one. User friendly - same model installed in each office for ease of use.



DATA REPORTS:

Each machine is now easily monitored via Papercut. Reduced accountable colour printing.

£1M

COST SAVING:

We saved the client an estimated one million pounds over the length of the contract.